

Latham Advises GI Partners in Acquisition of telx Group, Inc.

The telx Group, Inc., a privately-owned operator of “meet-me-room” network interconnection facilities, has announced its sale to GI Partners, a transatlantic private equity firm, as explained in the press release below. Detailed terms of the transaction have not been disclosed. Latham & Watkins LLP represents GI Partners in the transaction with a corporate team led from the firm’s Silicon Valley office by partner Robert Koenig and senior associate Luke Bergstrom, with associates Michael Torosian and William Weesner. Los Angeles partners Martha Jordan and Michael Brody have advised on real estate and tax matters respectively, and the deal team also includes associates Eric Matuszak on tax, Victor Flores on benefits and J.D. Marple on intellectual property. For information, contact Robert Koenig at (650) 463-4661.

The telx Group, Inc. Announces Sale to GI Partners

NEW YORK--(BUSINESS WIRE)--The telx Group, Inc., a privately-owned, internationally recognized operator of “meet-me-room” network interconnection facilities, announced today its sale to GI Partners, a trans-Atlantic private equity firm. Detailed terms of the transaction have not been disclosed.

Rory J. Cutaia, the Founder, Chairman and former CEO of telx, commented, “This is a monumental achievement by a team of outstanding professionals who I have had the pleasure to lead through innumerable challenges throughout the years. The stability, prosperity, and world-class stature telx now enjoys is due to their untiring efforts. This transaction is a tremendous result for our shareholders and is the logical next step in our continued growth.” As part of the transaction, Mr. Cutaia has entered into a consulting agreement with the Company to provide strategic advice to management.

J. Todd Raymond, telx’s General Counsel & Corporate Secretary, who has been named President and Interim Chief Executive Officer, said, “I am excited by the opportunity to lead telx into the next stages of its growth and I look forward to building on the legacy Rory and the team have created over the last few years. We are clearly at an extraordinary point in the history of our industry and telx is ideally positioned to capitalize on the changes and growth that we see accelerating over the coming years.”

Hunter Newby, telx’s Chief Strategy Officer, said, “We couldn’t be more pleased with this alliance. GI Partners shares our strategic vision for the telecommunications industry as well as our plans for positioning telx at the vanguard of change in the network interconnection space.”

Eric Harrison, Managing Director of GI Partners, commented, “telx’s business model and prior achievements are impressive, and we are very excited about their vision and prospects. We believe that telx is poised to revolutionize the industry and will continue to create significant value for shareholders.”

UBS Investment Bank acted as exclusive financial advisor to telx in connection with the transaction. Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C. acted as legal counsel to telx, and Hill Street Capital LLC rendered a fairness opinion to telx’s Board of Directors. Latham & Watkins LLP acted as legal counsel to GI Partners.

About telx

telx is the internationally recognized, premier operator of telecom “meet-me” network interconnection facilities. The telx facilities are considered two of the most densely populated “core” interconnect sites in North America. More than 250 networks physically converge within telx’s New York City facility, and more than 150 networks physically converge within its Atlanta facility. Often described as a “marketplace” for network services, telx actively promotes, encourages and facilitates telecom business opportunities between and among its carrier and enterprise customers. telx customers report higher revenue, greater profit margins and lower

costs from their telx-based network operations. Known for its "best of class" facilities and customer support services, telx continues to enjoy industry-leading growth, expansion and profitability. telx is a privately held company, headquartered in New York City, USA.

About GI Partners

With offices in Menlo Park and London, GI Partners is a leading private equity firm with \$2 billion of capital under management. The firm invests in companies with recurring revenue and asset-intensive business models in North America and Western Europe. For more information, please visit www.gipartners.com.